



**MED**

# SERVING THOSE WHO SERVE

BECAUSE EVERY HERO DESERVES TO COME HOME





**BRING US  
YOUR MISSION.**  
WE'LL TAKE CARE  
OF THE REST.  
**ADSINC.COM**

ADS, Inc. provides equipment, procurement, logistics, and supply chain solutions. We offer access to the largest selection of **products and services**, the broadest array of **procurement and contract options**, as well as **world-class expertise and support** to assist you—every step of the way.

**Who We Serve:**

U.S. Department of Defense  
Federal, State & Local Agencies  
U.S. Partner Nations

Defense Contractors  
Protective Services Organizations  
Humanitarian Organizations

**What We Offer:**

Equipment & Kitted Solutions  
Procurement Support  
Program Management

**How We Do It:**

Finding the right products and services is only part of the solution. No matter where your requirement is in its life cycle, ADS can help.



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**ADS is a Small Business**  
**NAICS Code:** Classified under 70+ NAICS codes  
**DUNS:** 027079776  
**CAGE Code:** 1CAY9  
**Federal Tax ID:** 54-1867268

# MEDICAL & HUMAN PERFORMANCE

**2,050+**

MEDICAL PRODUCTS

**220+**

SUPPLIERS

First responders and warfighters need easily accessible, quality medical equipment when reacting to a variety of scenarios.

**ADS' dedicated experts identify the best combination of equipment and supplies for your mission, pairing**

**them with realistic medical training and simulations to give you an edge up on real-world situations.**

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**1500+**  
KITTED SOLUTIONS

**SINGLE SOURCE**  
FOR ACQUISITION

### THERE'S A KIT FOR THAT

**One Name:** Stop the Bleed: Active Shooter Incidence Response Kit

**One Part Number:** Call 800.948.9433 for 24/7 Support

**One Procurement Source:** ADS, Inc.

ADS' Stop the Bleed kits allow bystanders to stop significant blood loss during an active shooter incident. Through a joint partnership, ADS integrated a trauma kit and automated

external defibrillator (AED) into a user-friendly first responder kit to provide the same quality of care as an EMT or a paramedic. During a tense rescue, both experienced and first-time rescuers can save a life.



**COMBAT CASUALTY CARE**



**HUMAN PERFORMANCE**



**REHABILITATION EQUIPMENT**



# MORE THAN JUST **SUPPLIES**



**FACILITIES & SUPPLIES**

**50+**  
WAYS TO BUY

SEE PG **9**  
FOR DETAILS



**SIMULATION & TRAINING**



# THERE'S A KIT FOR THAT

ONE NAME | ONE PART NUMBER | ONE PROCUREMENT SOURCE



**1500<sup>+</sup>**  
**KITTED SOLUTIONS**

Kits simplify inventory control and accountability, while also providing security, standardization, and reduction in procurement costs. Our solutions-driven kitting approach ensures all your equipment is organized and protected in

one, easy-to-handle package. From large-scale kitting programs for Maintenance, Repair, and Operations (MRO) to unit-level requirements for combat support missions, our past performance speaks for itself.

**Kitting Programs of Record**

U.S. Army Gen III Extended Cold Weather Clothing System (ECWCS)

Contract Length: 5 Years  
 Volume-Delivered:  
 1,101,220 Tops & 1,101,118 Bottoms

U.S. Army Fire Resistant Environmental Ensemble (FREE) Kits

Contract Length: 5 Years  
 Volume-Delivered: 125,000 Kits

U.S. Army Firefighter Individual Requirements Equipment Sets (FIRES) Kits

Contract Length: 5 Years  
 Volume-Delivered:  
 873 Firefighters; 130 Containers

U.S. Marine Corps Shoulder-launched Multipurpose Assault Weapon (SMAW MOD 2) Kits

Contract Length: 5 Years  
 Volume-Delivered:  
 167 (started September 13, 2017)

U.S. Army Family of Boats and Motors (FOBAM) Kits

Contract Length: 5 Years  
 Volume-Delivered:  
 129 P4.7 Boats, 238 P5.8 Boats, 557 Motors

**EXPECT THE BEST WITH  
 ADS' ISO 9001:2015  
 QUALITY MANAGEMENT  
 SYSTEM CERTIFICATION**

“ We appreciate and are very impressed with the attention to detail and work hours you and the ADS team have put into this project. Shipping over \$2M worth of electrical items to many different locations around the USA is no easy task. Our units have expressed how happy they are with the inventory and pictures on each kit.”

— **Tool Product End Item Manager**  
 Supply Support Branch for Naval Facilities (NAVFAC) Engineering and Expeditionary Warfare Center (EXWC)



# MOVING YOUR REQUIREMENT FORWARD

WE SIMPLIFY THE PROCUREMENT PROCESS | [ADSINC.COM/CONTRACTS](https://adsinc.com/contracts)







**ADS can...**

- Help you select quality, cost-effective equipment
- Guide you through one of our 50+ procurement options
- Commit to on-time, on-target delivery
- Develop custom kits



**DLA's Tailored Logistics Support Program (TLSP)**

**We Work With DLA Every Day.** ADS is a participating vendor in both the Special Operational Equipment (SOE) and the Fire & Emergency Services Equipment (F&ESE) DLA TLS Programs. These dynamic DLA contracts offer all military services and federal agencies access to the latest commercial off-the-shelf equipment, services, and training.

- Easy to use, streamlined acquisition process
- On-time deliveries and dedicated customer support
- Managed with strict government oversight under an audit ready process with coordination between your finance office and DLA
- All orders are processed using MILSTRIP requisitions or Military Interdepartmental Purchase Requests (MIPRs)

**TIP:** Since funding isn't tied to the transaction until you agree to the final price and send back your MIPR/ MILSTRIP, you can submit your order without having any obligation to spend.



**GSA Schedules**

GSA Advantage is the federal government's premier online shopping superstore, giving federal agencies access to millions of pre-negotiated products and services.

- ADS holds multiple GSA Contracts, offering 20,000+ products and professional services from 150+ suppliers
- Competitive, market-based pricing leverages the buying power of the federal government with the ability to negotiate further discounts at the order level
- Tailor orders to get what you need by customizing terms and conditions
- E-tools give quick and easy access to industry partners and help customers maximize competition



**FedMall**

FedMall is an e-commerce ordering system for DoD, Federal, State, and authorized local agencies to acquire products from commercial suppliers.

- ADS' FedMall product catalog has 3,500+ products from 200+ suppliers
- Easy-to-use point, click, and ship system
- Order management features include shipping notices, tracking information, and the ability to ship to multiple locations
- Use Government Purchase Card or MILSTRIP requisitions to easily fund your purchases

“ Working with ADS and utilizing the DLA TLS Program has truly been easy compared to the usual contracting procedure. ADS supports each request from ‘cradle to grave,’ ensuring we are updated as each step of the TLS Program occurs.”

— **S-3 Division Leading Chief Petty Officer**  
U.S. Navy

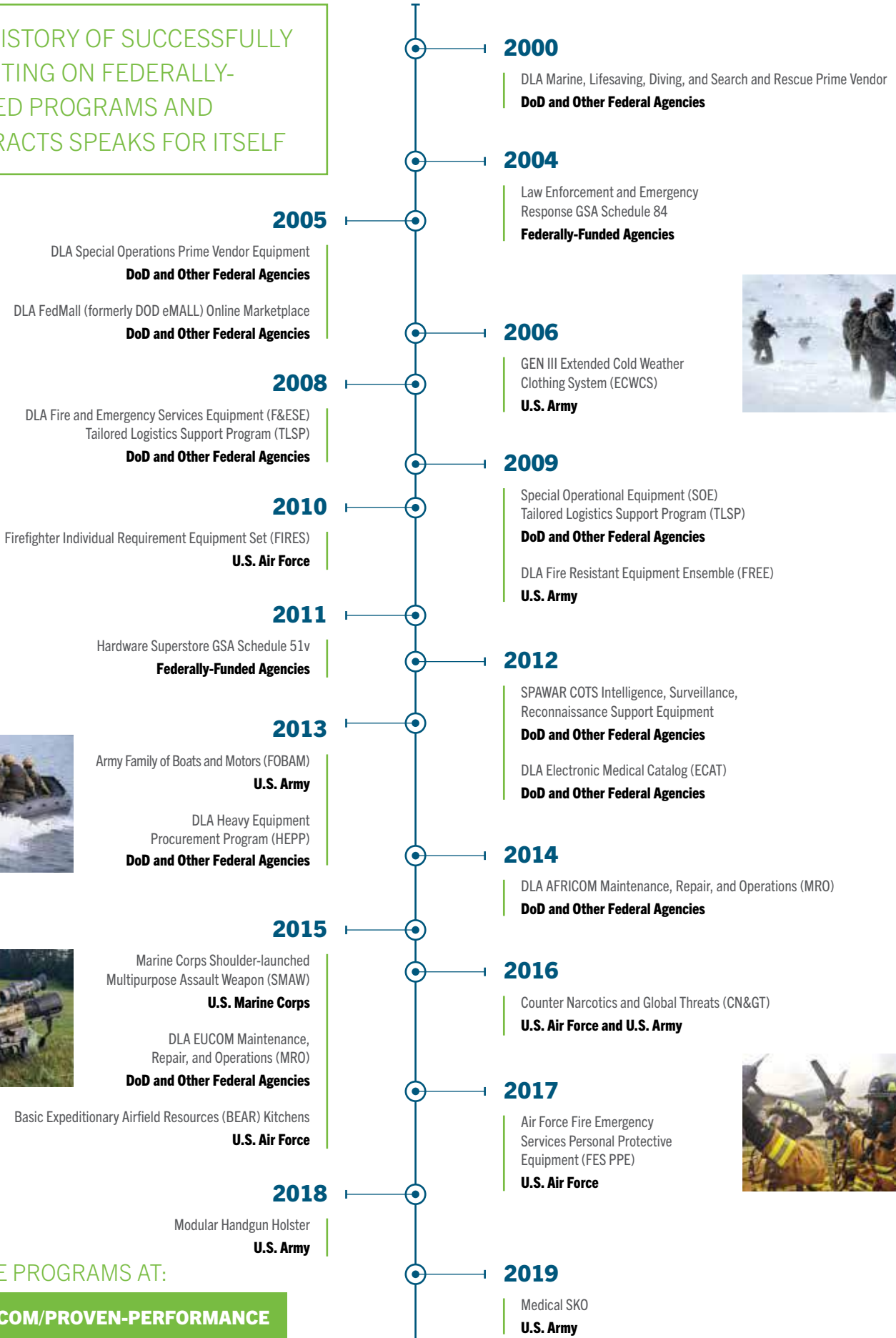
# TWO DECADES OF PROVEN PERFORMANCE

IF THE RIGHT SOLUTION DOESN'T EXIST, WE'LL CREATE IT





OUR HISTORY OF SUCCESSFULLY EXECUTING ON FEDERALLY-FUNDED PROGRAMS AND CONTRACTS SPEAKS FOR ITSELF



SEE MORE PROGRAMS AT:

[ADSINC.COM/PROVEN-PERFORMANCE](https://adsinc.com/proven-performance)



## TRAINING

# TACTICAL COMBAT CASUALTY CARE (TCCC) DOD REQUIREMENT

When it comes to getting ready for real-world missions, effective training saves lives. This is why all DoD military personnel and the Civilian Expeditionary Workforce are required to be certified in TCCC—a battlefield-appropriate casualty care based on injury patterns of previous conflicts. This approach, per an April 2018 Assistant Secretary of Defense Health Affairs memorandum, focuses on treating the three primary causes of death on the battlefield.

- Uncontrollable hemorrhage
- Airway compromise
- Tension pneumothorax

### Training Solutions

**Strategic Operations' (STOPS) Hyper-Realistic™ TCCC course** introduces evidence-based, life-saving techniques and strategies for providing the best trauma care on the battlefield, under the auspices of the Prehospital Trauma Life Support (PHTLS) program. It's the only TCCC course endorsed by the American College of Surgeons and can be completed at STOP's state-of-the-art facility or through mobile training support teams with custom programs available for as few as 14 students. The training utilizes moulage kits and cut suits, allowing trainees to cut various body parts with a blood distribution system.

**Raytom Group's TCCC-AC (TCCC for All Combatants) two-day course** can be highly tailored to meet your agencies tactical medical needs, whether its employing live-fire scenarios, night operations, or syncing to existing standard operating procedures.

- Highest national registry pass rates
- Training on site (at your location)
- Cost-effective
- Tailored courses

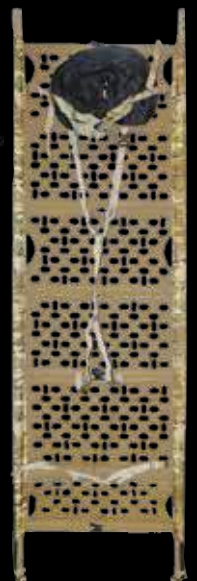
## EXTRICATION

When downrange, casualty survival relies heavily on the ability to move patients tactically and safely. In today's operations, servicemembers are trekking to locations not easily accessible by vehicles—making extrication even more difficult. Whether its first responders completing a structure extrication or warfighters downrange completing an air extrication, having a versatile, rapidly-deployable, and easy-to-carry evacuation device is crucial. The future of extrication is smaller, lighter equipment that servicemembers and first responders can carry for long periods of time in any environment.

**Matbock's R-Lift System** deploys in seconds, weighs 6.5 pounds, and boasts a maximum load carrying capacity of 400 pounds.



**Med Sled's® 36 Vertical Lift Rescue System** deploys in 60 seconds, weighs less than 20 pounds, and enables vertical or horizontal lift with an integrated hoist system that's rated at 9,000 pounds.





# JOINT TRAUMA SYSTEM (JTS) LIFESAVING MATERIEL (LSM) DOD REQUIREMENT

JTS provides an evidence-based process improvement for trauma and combat casualty care, driving morbidity and mortality to the lowest possible levels, per an April 2018 Assistant Secretary of Defense Health Affairs memorandum. The following JTS LSM items are a standard solution for providing initial lifesaving measures at the point of injury.

## Medic/Corpsman Kit

- Extremity tourniquet
- Hemostatic dressing
- Hemostatic device
- Junctional tourniquet
- Advanced surgical airway
- Extraglottic airway

Visit  
**ADSINC.COM/MEDICAL**  
for more information.

## First Responder/Combat Lifesaver Kit

- Extremity tourniquet
- Hemostatic dressing
- Junctional tourniquet



**Tactical Medical Solutions' (TMS) Raid Bag's** inside layout offers immediate access to supplies in the top compartment and clam shells open completely to be hung as a panel in a vehicle or aid station. The stocked bag contains the medical supplies needed to treat multiple trauma patients with space to customize.

## JFAK/Individual First Aid Kit (IFAK)

- Extremity tourniquet
- Hemostatic dressing
- Battlefield analgesia/infection control - combat wound medication pack



**JBC Corp's Medical Assault Kit (VER. 4)** is a low-profile Individual First Aid Kit (IFAK), designed to be carried in a sleeve attached to a belt and accessible from the right or left by pulling the removable tabs.



DON'T SEE EXACTLY WHAT YOU'RE LOOKING FOR? **ASK ABOUT CUSTOM KITTED SOLUTIONS** THAT MEET (AND EXCEED) MINIMUM BASIS OF ISSUE FOR JTS RECOMMENDED ITEMS.

## Phokus Research Group's Bleeding Control Kit

includes:

- Quikclot® bleeding control dressing
- Tourniquet (CAT or SOFTT-W)
- Z-fold Frog gauze
- Elastic bandage
- Frog tape
- Nitrile gloves
- Survival rescue blanket



**Phokus Research Group's Wound Cube** simulates multiple real-life injuries ranging from lacerations to gunshot wounds, using a state-of-the-art silicon technology that will help to ensure both a clean and realistic feel to your next training experience.

# TRAUMATIC BRAIN INJURY

Brain injuries, including Traumatic Brain Injuries (TBIs) and concussions, can manifest in a variety of ways, causing memory loss, slowed cognitive processing, and loss of coordination.

If not assessed properly, these symptoms can worsen and become detrimental. The use of IEDs and other concussion-inducing weaponry shows no signs of stopping, making accurate diagnosis crucial.



**BrainScope's One** brain injury assessment device uses EEG-based technology to empower physicians to make more accurate head injury assessments quickly at the point of care. By integrating technology with portability, the system eliminates the subjectivity of on-scene assessments and brings objectivity to the battlefield. The two-piece system consists of a disposable electrode headset and a durable handheld system.

# SAROS™ BATTLEFIELD OXYGEN SYSTEM

**The SAROS™ Battlefield Oxygen System was designed and developed with the U.S. Army Medical Material Agency (USAMMA) to address the combustion and logistical challenges incurred by high-pressure oxygen cylinders and liquid oxygen currently being fielded by the U.S. Army on the battlefield.** Existing battlefield oxygen transport solutions pose significant challenges. Oxygen from current containers is rapidly consumed, making continuous availability to oxygen a logistical headache. Exacerbating the logistics issue, storage and transport of portable oxygen requires strict oversight, as it is flammable and explosive.

## MISSION COMPLETED

**SAROS™ Battlefield Oxygen System, Model 3000 is a small, 12-pound, battery-operated oxygen concentrator capable of providing three liters per minute of U.S. Pharmacopoeia (USP) 93 percent medical grade oxygen at continuous flow.** This product is 30 percent lighter than its commercial counterpart, eliminating the necessity to refill and transport combustible bottled oxygen on the battlefield thus drastically reducing logistical issues related to oxygen supply for patient care.

This is one of the few products USAMMA has completed the Acquisition Category III (ACAT III) Milestone A to C decision process. The contract for production, training, and kitting was awarded to the team comprised of ADS and Panakeia LLC with a fielding plan of 7,000 SAROS systems over four years.





# HUMAN PERFORMANCE

ADS works with top human performance suppliers to provide our deployed service men and women an opportunity to enhance their physical training capabilities while in theater. Unpredictable schedules, inadequate training equipment, and an OPTEMPO all make staying physically sharp a challenge. As human performance requirements are growing more stringent, it's crucial our service men and women are equipped with superior equipment, even in the roughest of environments.



BeaverFit's entire line of functional training lockers are modified shipping containers that have been customized to create fully portable training center that are rapidly deployable, customizable, and airworthy. **Beaverfit's 10' Functional Training Locker** facilitates physical training for up to 50 personnel and assembles in 45 minutes or less.



**PLAE's Achieve** is the toughest floor in the world. Available in three thicknesses, its dual layers are fused together with a patented process that will not separate or weaken, regardless of age or application.



**DARI Motion's Marker-Less Motion Analytics Software** delivers validated 3D kinematic and kinetic motion analytics without sensors, markers, or force plates, providing immediate feedback. The analysis can eliminate physical injuries before they happen by looking at muscle use patterns in real time.



OUR PURPOSE.  
YOUR MISSION.

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