

QABEL BAY

C4ISR

COMMAND, CONTROL, COMMUNICATIONS, COMPUTERS, INTELLIGENCE, SURVEILLANCE & RECONNAISSANCE

3,420+

C4ISR PRODUCTS

360+

SUPPLIERS

Reliable communication and real-time situational awareness can neutralize threats, but it requires cutting-edge technology. With best-in-class equipment, the warfighter can track troop movements in real time on today's battlefield. First responders arriving to active shooter situations can

coordinate efforts between federal, state, and local police as well as inform healthcare professionals of inbound casualties. A small task force can relay updated battlespace information to the control center as they encounter it. A SWAT ground team can direct snipers to a corrected location.

In an ever-changing environment, ADS stays abreast of communication and technology trends to provide our customers the very best equipment for the most complex operational challenges.

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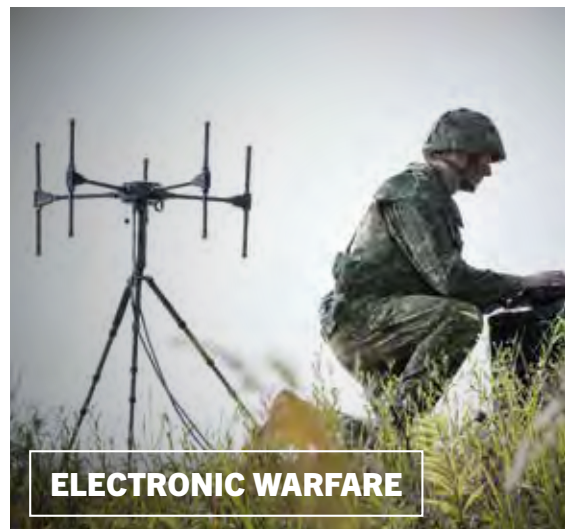
PG **14** | RECONNAISSANCE & COUNTERMEASURES

RESEARCH & INTEGRATION

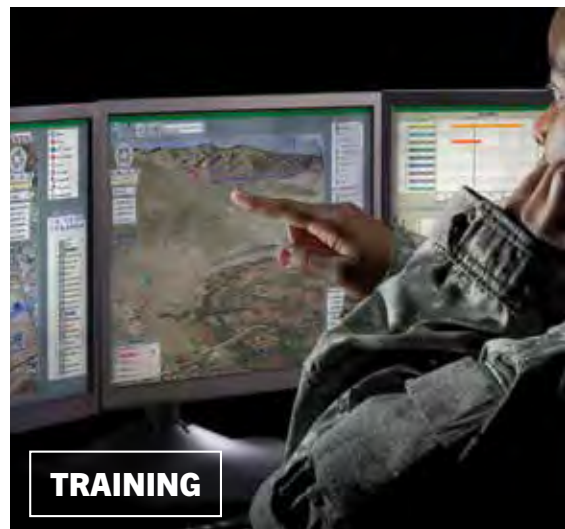
PG **12** | REAL-TIME SITUATIONAL AWARENESS



COMMAND & CONTROL



ELECTRONIC WARFARE



TRAINING

MORE THAN JUST **RADIOS**



COUNTER UAS



CYBER SECURITY



TACTICAL NETWORKS



**TAILORED
COMMUNICATION
SOLUTIONS**



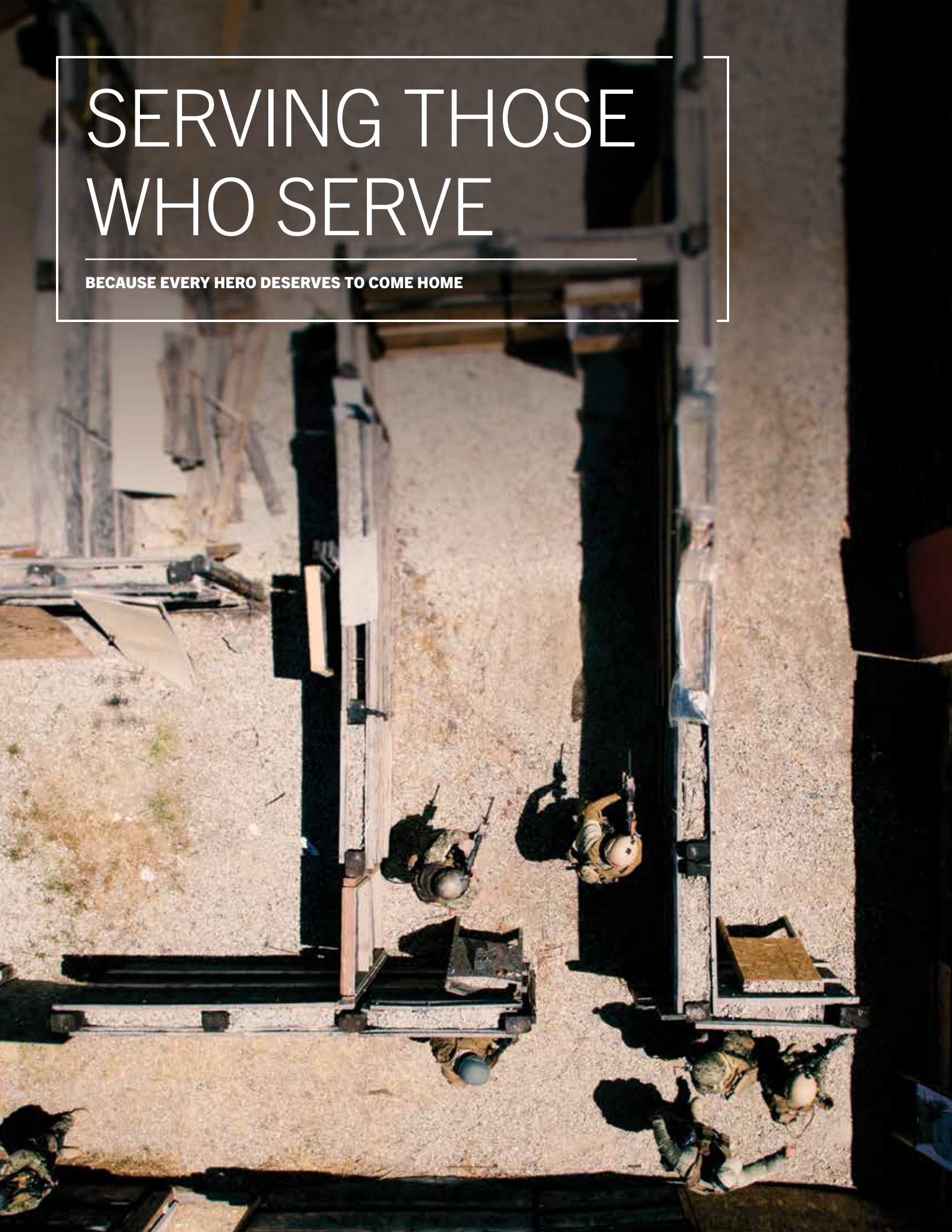
UNMANNED AIRCRAFT SYSTEMS (UAS)

50+
WAYS TO BUY

SEE PG **9**
FOR DETAILS

SERVING THOSE WHO SERVE

BECAUSE EVERY HERO DESERVES TO COME HOME



**BRING US
YOUR MISSION.**
WE'LL TAKE CARE
OF THE REST.
ADSINC.COM

ADS, Inc. provides equipment, procurement, logistics, and supply chain solutions. We offer access to the largest selection of **products and services**, the broadest array of **procurement and contract options**, as well as **world-class expertise and support** to assist you—every step of the way.

Who We Serve:

U.S. Department of Defense
Federal, State & Local Agencies
U.S. Partner Nations

Defense Contractors
Protective Services Organizations
Humanitarian Organizations

What We Offer:

Equipment & Kitted Solutions
Procurement Support
Program Management

How We Do It:

Finding the right products and services is only part of the solution. No matter where your requirement is in its life cycle, ADS can help.



ADS, Inc.

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ADS is a Small Business

NAICS Code: Classified under 70+ NAICS codes
DUNS: 027079776
CAGE Code: 1CAY9
Federal Tax ID: 54-1867268

THERE'S A KIT FOR THAT

ONE NAME | ONE PART NUMBER | ONE PROCUREMENT SOURCE



1500+
KITTED SOLUTIONS

Kits simplify inventory control and accountability, while also providing security, standardization, and reduction in procurement costs. Our solutions-driven kitting approach ensures all your equipment is organized and protected in

one, easy-to-handle package. From large-scale kitting programs for Maintenance, Repair, and Operations (MRO) to unit-level requirements for combat support missions, our past performance speaks for itself.

Kitting Programs of Record

U.S. Army Gen III Extended Cold Weather Clothing System (ECWCS)

Contract Length: 5 Years
Volume-Delivered:
1,101,220 Tops & 1,101,118 Bottoms

U.S. Army Fire Resistant Environmental Ensemble (FREE) Kits

Contract Length: 5 Years
Volume-Delivered: 125,000 Kits

U.S. Army Firefighter Individual Requirements Equipment Sets (FIRES) Kits

Contract Length: 5 Years
Volume-Delivered:
873 Firefighters; 130 Containers

U.S. Marine Corps Shoulder-launched Multipurpose Assault Weapon (SMAW MOD 2) Kits

Contract Length: 5 Years
Volume-Delivered:
167 (started September 13, 2017)

U.S. Army Family of Boats and Motors (FOBAM) Kits

Contract Length: 5 Years
Volume-Delivered:
129 P4.7 Boats, 238 P5.8 Boats, 557 Motors

**EXPECT THE BEST WITH
ADS' ISO 9001:2015
QUALITY MANAGEMENT
SYSTEM CERTIFICATION**

“ We appreciate and are very impressed with the attention to detail and work hours you and the ADS team have put into this project. Shipping over \$2M worth of electrical items to many different locations around the USA is no easy task. Our units have expressed how happy they are with the inventory and pictures on each kit.”

— **Tool Product End Item Manager**
Supply Support Branch for Naval Facilities (NAVFAC) Engineering and Expeditionary Warfare Center (EXWC)

MOVING YOUR REQUIREMENT FORWARD

WE SIMPLIFY THE PROCUREMENT PROCESS | [ADSINC.COM/CONTRACTS](https://adsinc.com/contracts)





ADS can...

- Help you select quality, cost-effective equipment
- Guide you through one of our 50+ procurement options
- Commit to on-time, on-target delivery
- Develop custom kits



DLA's Tailored Logistics Support Program (TLSP)

We Work With DLA Every Day. ADS is a participating vendor in both the Special Operational Equipment (SOE) and the Fire & Emergency Services Equipment (F&ESE) DLA TLS Programs. These dynamic DLA contracts offer all military services and federal agencies access to the latest commercial off-the-shelf equipment, services, and training.

- Easy to use, streamlined acquisition process
- On-time deliveries and dedicated customer support
- Managed with strict government oversight under an audit ready process with coordination between your finance office and DLA
- All orders are processed using MILSTRIP requisitions or Military Interdepartmental Purchase Requests (MIPRs)

TIP: Since funding isn't tied to the transaction until you agree to the final price and send back your MIPR/ MILSTRIP, you can submit your order without having any obligation to spend.



GSA Schedules

GSA Advantage is the federal government's premier online shopping superstore, giving federal agencies access to millions of pre-negotiated products and services.

- ADS holds multiple GSA Contracts, offering 20,000+ products and professional services from 150+ suppliers
- Competitive, market-based pricing leverages the buying power of the federal government with the ability to negotiate further discounts at the order level
- Tailor orders to get what you need by customizing terms and conditions
- E-tools give quick and easy access to industry partners and help customers maximize competition



FedMall

FedMall is an e-commerce ordering system for DoD, Federal, State, and authorized local agencies to acquire products from commercial suppliers.

- ADS' FedMall product catalog has 3,500+ products from 200+ suppliers
- Easy-to-use point, click, and ship system
- Order management features include shipping notices, tracking information, and the ability to ship to multiple locations
- Use Government Purchase Card or MILSTRIP requisitions to easily fund your purchases

“ Working with ADS and utilizing the DLA TLS Program has truly been easy compared to the usual contracting procedure. ADS supports each request from ‘cradle to grave,’ ensuring we are updated as each step of the TLS Program occurs.”

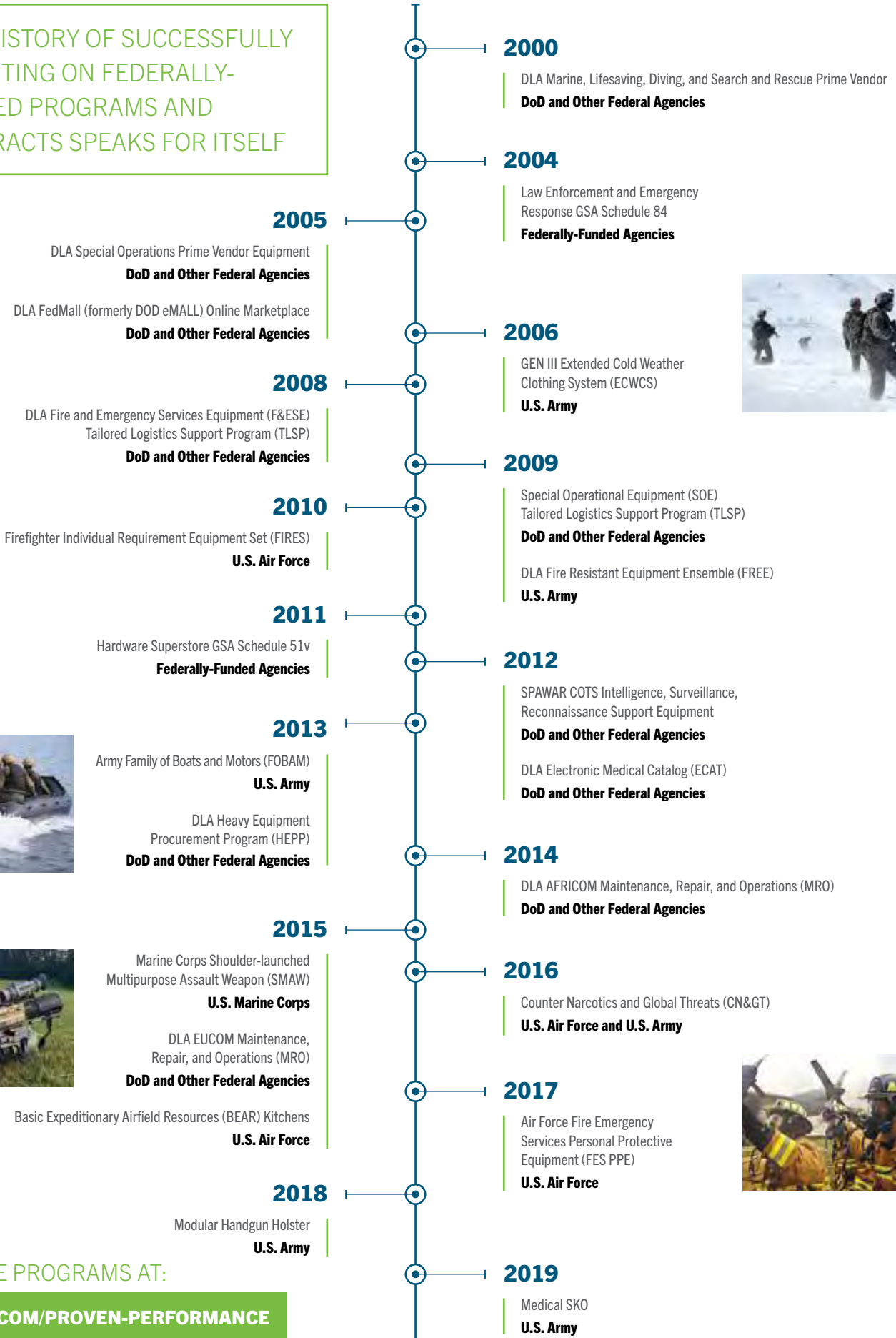
— **S-3 Division Leading Chief Petty Officer**
U.S. Navy

TWO DECADES OF PROVEN PERFORMANCE

IF THE RIGHT SOLUTION DOESN'T EXIST, WE'LL CREATE IT

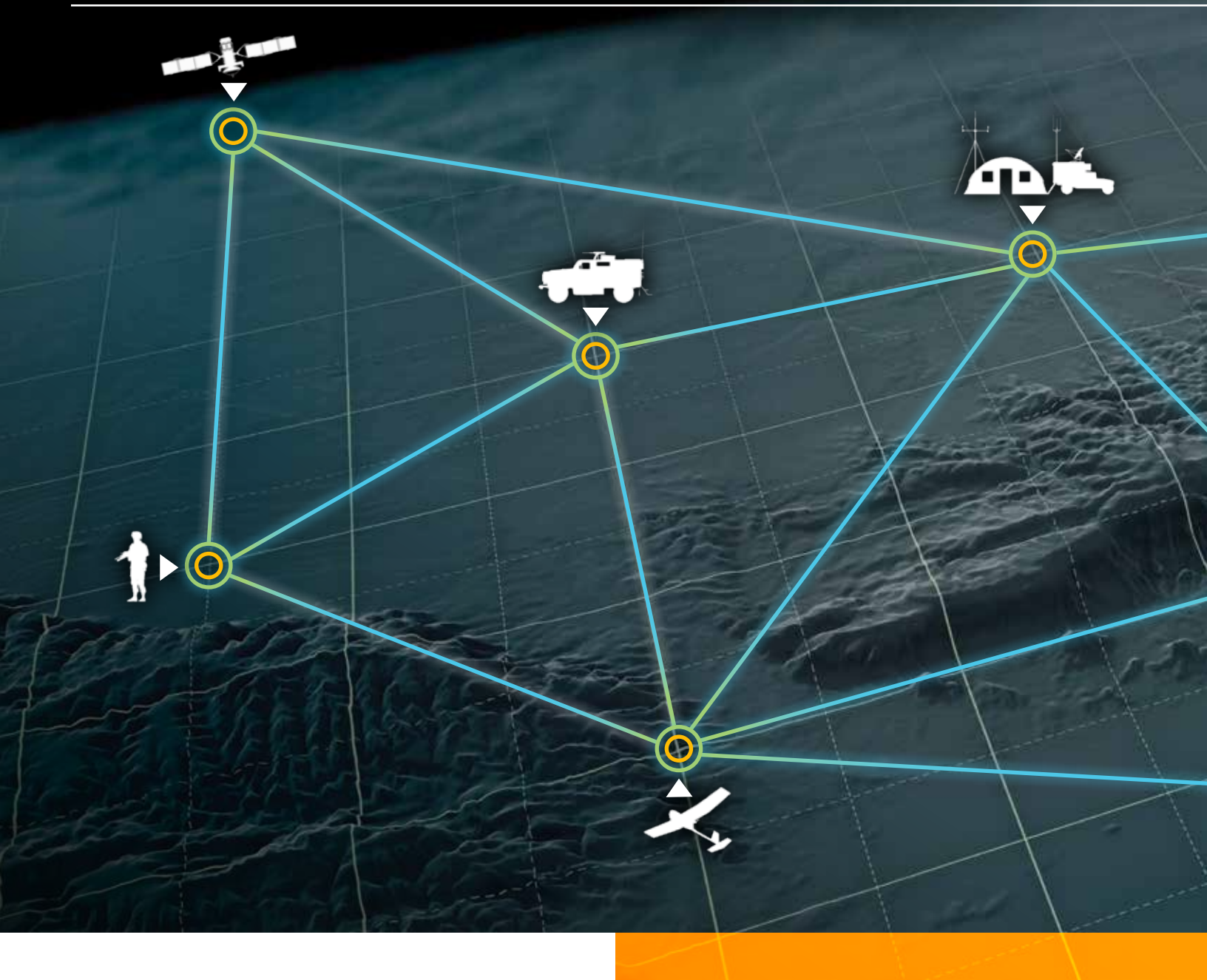


OUR HISTORY OF SUCCESSFULLY EXECUTING ON FEDERALLY-FUNDED PROGRAMS AND CONTRACTS SPEAKS FOR ITSELF



SEE MORE PROGRAMS AT:

[ADSINC.COM/PROVEN-PERFORMANCE](https://adsinc.com/proven-performance)



REAL-TIME SITUATIONAL AWARENESS

Real-time actionable data minimizes risk to frontline military personnel and increases mission readiness. From Satellite Communications (SATCOM) to tactical radios, ADS works with suppliers to offer a wide variety of unique solutions to enhance every aspect of communication and connectivity across the C4ISR topography.

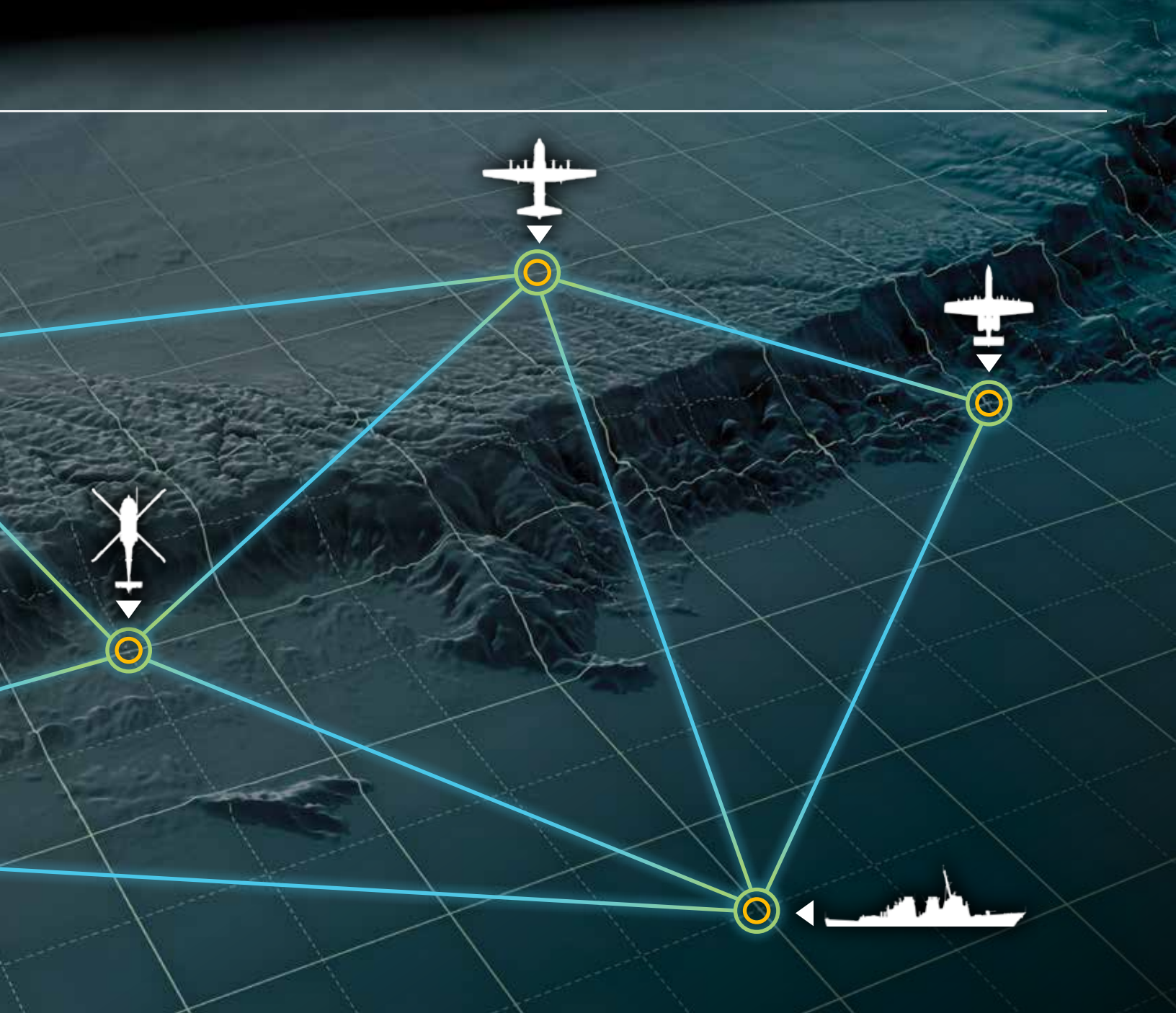
In today's fast-paced and fluid OPTEMPO environments, information is critical to success on the battlefield.

ISR & SENSORS

Providing situational awareness to Federal Law Enforcement and DoD personnel in the field is critical to neutralize threats.

Demanding operational environments require highly automated systems and the latest technology. Real-time video and surveillance showcase a comprehensive operating picture to end users while new ISR assets streamline previously redundant manual searches with on-demand actionable intelligence to decision makers in the field.

- Unmanned Aircraft Systems (UAS)
- Counter-UAS technology
- Aerostats
- Surveillance & perimeter security



COMMUNICATION

Internet-connected devices tuned for battlefield operations require high-speed data and near-perfect connectivity—certainly under enemy jamming, hacking, and offensive attacks.

High-capacity satellite systems allow users to send orders, receive reports, and even teleconference with troops on the ground. SATCOM terminals provide troops access to reach anyone from anywhere.

- Land mobile devices
- Secure tactical systems
- SATCOM
- HF & LTE
- MESH network

COMMAND & CONTROL

Today's warfighters and frontline personnel must leverage best-in-class C2 technologies to execute mission assignments based on a range of real-time disparate data.

The dissemination and presentation of this information is mission critical. Having the right tools—from software to hardware—is essential to push and pull data across the communication infrastructure, allowing for timely and precise decision making.

- Tactical Operation Centers (TOC) suites
- Rugged systems & displays
- Storage & networking
- Client devices

RECONNAISSANCE & COUNTERMEASURES

UAS: SEE, ANALYZE & ACT ACCURATELY

Unmanned Aircraft Systems (UASs), commonly referred to as drones, have demonstrated their value in combat operations on today's battlefield. Increasingly, drones and drone technology have become ubiquitous in a multitude of roles.

Emergency Response and search and rescue professionals are using drones as a faster way to survey accidents, fires, and natural disasters to look for missing persons and provide range extensions for tactical operations in remote areas. Law enforcement is using drones as the safest and quickest way for police to react to active shooter incidents where blind corners and hiding spots create a difficult terrain. They're also being used by federal agencies in crime scene analysis, criminal search, and high-priority facility, infrastructure, and venue monitoring.

As drone availability, affordability, and technology continues to surge, ADS remains an agile force of research, development, and acquisition to connect customers with the best UAS solutions to meet their requirements.



Performance Drone Works' (PDW) Manual UAV Pilot Training Course is designed to give elite military operators functional competency in the safe operation and effective piloting of high-performance manual UASs. The course includes classroom instruction, drone manufacturing, simulator flight, and practical drone flying experience.

FULL SPECTRUM OF UAS SOLUTIONS

ADS offers a full spectrum of unmanned systems, from nano to long-range, allowing users to respond to challenges that lie ahead quickly and safely.



FLIR Black Hornet RPS

NANO

Max Weight (lbs)	1
Endurance (hrs)	0.20
Operating Altitude (ft) Above Ground Level (AGL)	0-100 AGL
Hand Launched	

QUAD

Max Weight (lbs)	10
Endurance (hrs)	0.5 - 2
Operating Altitude (ft)	2000 AGL
Hand Launched	



Lockheed Martin Indago



AeroVironment Raven (RQ-11)



Insitu ScanEagle

GROUP 1

Max Weight (lbs)	20
Endurance (hrs)	3 - 6
Operating Altitude (ft)	2000 AGL
Launched by hand, rail, VTOL, or a combination	

GROUP 2

Max Weight (lbs)	55
Endurance (hrs)	8+
Operating Altitude (ft)	3,500 AGL
Launched by rail, bungee, VTOL, or a combination	



WHETHER YOUR MISSION REQUIRES A CUSTOM UAS SOLUTION OR A RETROFIT TO THE LATEST TECHNOLOGY, ADS' EXTENSIVE LIST OF ELECTRO-OPTICAL (EO) AND INFRARED (IR) PAYLOAD SYSTEMS MEETS YOUR ISR NEEDS.

UAS COUNTERMEASURES

The proliferation of drones in the hands of private operators, organizations, and unfriendly nations has spurred the development of anti-drone systems that are versatile, scalable, and available immediately.

As there isn't a single drone technology, countering both commercial and military drone technologies requires a layered approach. When combating obtrusive UASs, users need access to a full spectrum of counter systems that:

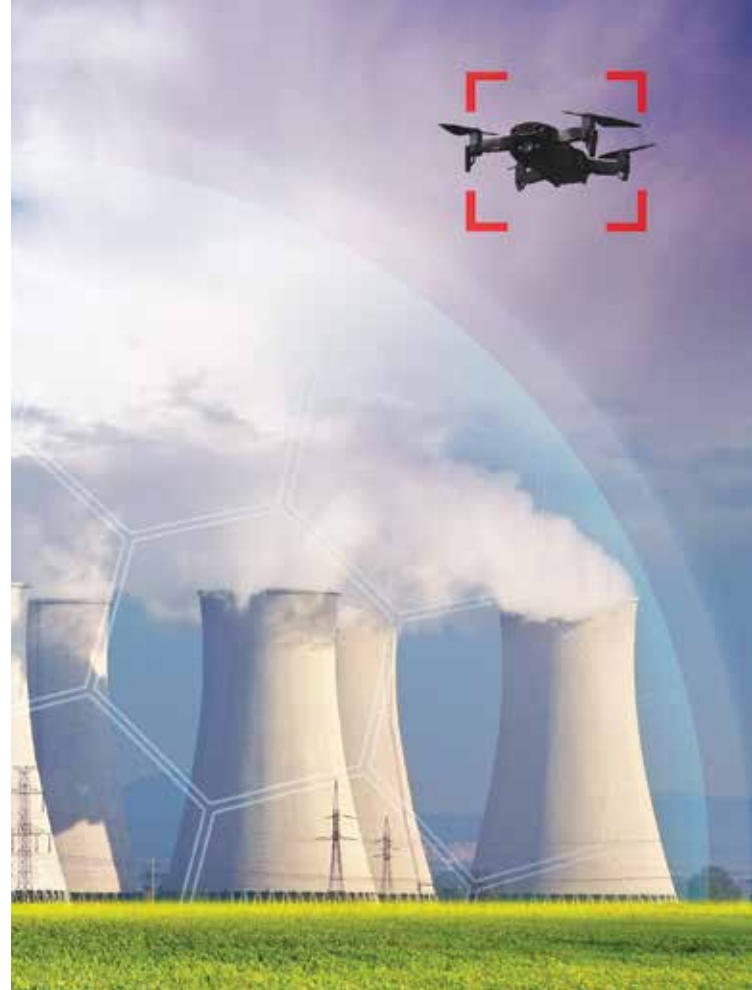
Snatch drones out of the air

Electronically attack drones—making them fall from the sky

Trap drones inside invisible fences or nets

Break communication between drone and controller via directional jammer

ADS' vendors offer purpose-built solutions used by military, law enforcement, prison, and physical security personnel to protect military installations, control posts, critical infrastructure, prison facilities, and public gathering venues.



ENHANCING LEGACY WAVEFORM TECHNOLOGY

The Army Integrated Tactical Network (ITN) provides line-of-sight (LOS) and beyond line-of-sight (BLOS) communications and information sharing through voice, data, position-location information, video, etc.

ITN uses a series of connected and redundant networks while leveraging commercial solutions for secure

communications. With that, it remains extremely challenging for deployed soldiers to communicate and network with each other, command authorities, and coalition partners—in both permissive and non-permissive environments.

MISSION COMPLETED

ADS leveraged its ability to field rapidly emerging technology to merge products from multiple suppliers and integrate them seamlessly with legacy systems. The enhanced solution now features:

TrellisWare Technologies, Inc.'s
Mobile Ad-hoc Networking (MANET)

ViaSat's Tactical Data Link
Satellite communication

Communications integration capabilities

Thales Group's multi-channel tactical radio capabilities

CyPhy Work's tethered UAS technology

ITN architecture provided seamless integration between the latest technology and existing secure waveforms, such as the Soldier Radio Waveform and Adaptive Networking Wideband Waveform, allowing immediate communication with anyone, anywhere.



**OUR PURPOSE.
YOUR MISSION.**

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